

Alster News

IWCE Was A Winner In Las Vegas

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- Otto - Bluetooth Headsets
- Times Microwave SilverLine
- FWS Goes Dispatching

Another IWCE Show has come and gone. One of our Alster guys has attended 22 in a row - we won't mention any names.

We had a very busy IWCE, spending time with factories and customers alike.

3500 Give-a-way

Aeroflex gave away a brand new 3500 portable test set to Rich Webster, Universal Radio in Syracuse, New York, so needless to say it was a very busy booth. Weighing just 8 ½ lbs and lasting over 5 hours of operation on one battery charge, it sure beats hauling your 30 pound monitor to the mountain top. Frequency range is 2 MHz to 1 GHz and you can order the optional test RSSI, RF power, Sinad, VSWR, return loss and distance to fault.

Bird/TXRX

The new portable Signal Hawk 3 GHz Spectrum Analyzer was the hit at the Bird/ TXRX booth. Also introduced was the new UHF ceramic combiner, which saves a lot of rack space. They also displayed their fully PIM rated antennas, full range of tower top amplifiers, popular Signal Booster II's and the new, smaller series 62 booster that ships from stock for immediate delivery!



The Alster Guys In Front Of The Aeroflex Booth

JPS P25 Controller

The P25 Channel Controller (P25CC™), can successfully communicate across other manufacturer's P25 radio systems, in private and group modes, using the P25 Inter Sub-System Interface (ISSI) protocol.

This allows customers to use existing infrastructure while deploying P25 subscriber units. Customers will be able to achieve a cost-effective and flexible P25 system resulting in an improvement of communications reliability and interoperability.

The IWCE was a great show for Alster, we trust it was successful for you. Ω

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Relm Wireless - Introduces The New King

Well, they have finally done it. Relm/BK has really introduced the KNG P150 portable, which headlined the IWCE show for them.

The King Returns

Dubbed "The King", the P150 is the first in a brand new series of radios Public Safety radios from Relm Wireless. "The King" P150's features and functions are software

driven, so technology and features can be added without costly hardware change outs. With features such as multiple line display, USB PC programming, customizable keypad menu, and automatic digital/analog mixed-mode detection/talkback, "the King" is certain to have those other radios checking in to the Heartbreak Hotel.

Call your Alster guy today to learn more about "The King". Ω

Otto Communications - Bluetooth Headsets

I know that most of you know that OTTO Communications designs accessories for the two-way radio market including surveillance kits, wireless accessories, lightweight and heavy duty headsets, ear hangers, speaker microphones, tactical fire & hazmat communications equipment, racing headsets, antennas and carrying cases.

Other Markets

But did you know that OTTO Communications also has products for other law enforcement professionals along with food service, hospitality, entertainment, construction and industrial markets?

OTTO Communications is constantly designing news products for the new radio plat-

forms providing accessories for most of the major two-way radios and 911 consoles.

Bluetooth Headsets

OTTO Communications introduced Bluetooth headsets for both Public Safety and Industrial applications. Their products are known and used worldwide for their performance and dependability.

When you are looking for the best radio accessories in the industry, always look to OTTO Communications.

Demo Units

Please let us know what you would like to try. We will do our best to put the confidence of Otto in your hands. Ω



The Popular Genesis Speaker-Mic

Survey Technologies - Drivetest With Coffee

As a consultant or radio dealer, have you been asked to provide proof of coverage for a radio system? If you have, please review this information on STI DriveTest Software.

Drive Test Made Easy

Imagine driving around town listening to tunes, drinking coffee and all the while recording RSSI levels or BER data for your customer's radio system. Once you are back in your office, you can easily provide this customer with detailed maps and analysis of their radio coverage.

Interferer List

You would also be able to provide lists of possible interferers by interpolating every RF level taken on your drive test.

The STI9400 software will do the work while you enjoy driving your vehicle and drinking your coffee. Let us arrange a Test Drive of the STI9400 and you will be able to provide all the "proof" you need to sell your customer or yourself on RF mapping.

You purchase the STI9400 and let us buy your coffee. Ω

*Survey
Technologies
Drive Test
Software - You
Drive, They
Record*

The New Multiplier - Lower Prices/USA Made

Did you know that Multiplier has produced over 1,900 standard and custom designed battery types for various markets including communications, medical, computer, data capture, audio video, consumer electronics manufacturing, and portable telephones?

American Made

The Mt. Kisco, New York factory insures that the products you receive are American made with the highest quality battery cells

insuring near zero defects on all of our battery products. When performance and dependability count, always look to Multiplier batteries for the best product at the best price!

Price Reduction

Please review the March 1, 2008 price list from Multiplier. They actually are reducing pricing but maintaining the excellent American Made quality. They do all this to earn your business, please give us a call. Ω



750/1250 Ni-Cad,
NiMHD, Lithium

Times Microwave - Cables/Connectors

Things were busy as usual for Times Microwave at IWCE 2008. One of the many items of interest was the SilverLine test cables equipped with QMA adapters, the system consists of a high frequency, phase stable, QMA-equipped test cable and various mating adapters.

Snap-On Connectors

The snap-on, pull-off design is extremely secure when mated, each half can rotate 360° relative to its mate yet together they exhibit little or no change in RF performance. Times is introducing two new QMA adapter kits a ten and fifteen piece kit to complement their existing twenty and thirty piece

kits. The reverse polarity adapters will be offered for the first time in a kit as part of the new fifteen piece kit.

Advantage Connectors

Times also showed off their new Advantage connectors with optimized electrical performance through 6 GHz and improved back end to maximize strain relief and prevent moisture ingress.

Times products are available through your local dealer or distributor. Call your local Alster guy today to discuss all of your cable and connector needs.

Sample SilverLine

Call for a sample SilverLine test cable. Ω



**SilverLine
Test Cables**

Valmont Introduces Portable Base Monopole

The new Portable Base Monopole is the perfect solution for any situation that requires a temporary site or a permanent site where a foundation isn't possible.

Portable Base Monopole

The Portable Base Monopole has the potential to support a 130' structure with 3 to 5 carriers, the base can be installed on blacktop or gravel and requires one counter weight per corner.

No matter what your field conditions, your load requirements or design criteria,

Valmont Structures has a solution.

3/4 Legged Towers Too

In addition to Monopoles, Valmont also manufactures 3 and 4 legged towers for a variety of communications needs.

Their wide breadth of product allows you to choose the best match for your application, whether a custom design or pre-engineered structure.

Call your Alster Rep for a "Tower Worksheet" to help configure your next structure. It is easy and Valmont will respond soon. Ω

*Valmont
Structures
Introduces New
Portable Base
Monopole*

JPS Communications - More Training

JPS is offering a combined three-day Networking Fundamentals course and two-day ACU-2000 IP product training course now from June 23-27 at our training facility in Raleigh, North Carolina.

The Network Fundamentals course is intended for entry-level network professionals with a basic knowledge of computer hardware, software, and operating systems, who wish to increase their knowledge of networking concepts and skills that will be valu-

able in understanding the Raytheon JPS Communications network centric products.

The ACU-2000 IP course covers the concept, architecture, operation, configuration and installation of the ACU-2000 IP interoperability solution. The course includes an introduction to SIP/VoIP and is intended to provide a solid understanding of the product and features, along with applications and solutions.

Call me for more information. Ω



**JPS Training at
ACES 2007**



Federal Warning Systems- Gets Into Dispatch

Federal Warning has entered the dispatch arena with CAD, MDT and Records:

Computer Dispatch

CAD: Federal Signal VelocityCAD® is a powerful and comprehensive Microsoft Windows®-based software solution that fully supports dispatching and incident control for law enforcement, fire and rescue operations and emergency medical services.

Mobile Data

MDS: Federal Signal VelocityMDS® delivers real-time access to local municipal and state databases, and enables a dispatch center, mobile command center or emergency operations center to manage a fleet of first responders from any location.

Records Management

RMS: The Federal Signal VelocityRMS® records management system delivers

the .NET promise of security and accessibility, while eliminating the need for local software maintenance or web access. As an IP-based rich client, VelocityRMS automatically provides the remote officer with the latest version of the system and then makes records available via a secure FIPS 140-2 compliant IP-communication system.

They have also changed their brand name to Safety and Security Systems.

ACES October 2008

We will hold our 2008 ACES the first week of October at the following locations:

Boise, Idaho

Helena, Montana

Spokane, Washington

See you there!

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